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*Electronics for Harsh Environments*

Monday, January the 23<sup>rd</sup>, 2006

Dear Customer,

ELTA has been manufacturing and supplying the A06 family of ELTs (A06, A06T, A06GE, A06V2 & S06) for the last twelve years.

Whilst these products continue to be competitive, the new ADT family has gradually started to reply the A06 in most new applications to the point where the A06 family of ELTs is only selected by existing users of the product.

Having just recently received both ETSO and TSO certification for the ADT 406 S (survival) ELTA now produces ELTs in the ADT range which can replace almost all the existing applications of the A06.

The ADT 406 AF can be selected by airlines as OEM approved installation on all new Airbus production aircraft and with the exception of the B737 on all new existing Boeing production aircraft. In the case of the B737, for which the A06V2 was never approved on new-build aircraft, this will become a Boeing approved installation during the second half of 2006.

The ADT 406 S survival ELT can be selected as SFE on all new Airbus production aircraft and we are working with Boeing to have this equipment approved on new Boeing aircraft. The ADT 406 AP is already approved by Boeing for use as a survival ELT on new B777 and B787 aircraft and is very similar in fit and form to the ADT 406 S.

The ADT 406 AF and ADT 406 S can also now be selected for installation on new build Embraer E-Jets (170, 175, 190 & 195 aircraft).

In all applications the ADT family offer many advantages over the older A06 family. These are primarily being of lighter weight, more compact and offering 5 as opposed to the previous 3 year battery life.

The ADT 406 family was designed as an upgrade solution of installed A06 family ELTs and has the same mechanical aircraft interface (drilling pattern) In addition in almost all cases the equivalent ADT ELTs are sold at a price equal or less than the previous A06 models, offer lower life cycle costs and easier maintenance due to the built-in removable identification modules

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CEIS TM, ENERSYS, CITA  
et ELFES ELECTRONIQUES  
sont des marques  
de ELTA S.A.

S.A. au capital de 2 600 000 €

R.C.S Toulouse 92 B 1746

SIREN 388 919 177

Code A.P.E. 322 A

T.V.A. FR 27 388 919 177



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ELTA wishes to hereby notify our customers and distributors that the A06 family of ELTs will be discontinued with effect from the 31<sup>st</sup> December 2006. However, well aware of the necessity for our airlines and other customers to maintain commonality in the installation of LRUs on their aircraft, we are prepared to continue to offer new build units until the 31<sup>st</sup> December 2008.

We wish to manage this by identifying the needs of our existing A06 family customers by the 1<sup>st</sup> September 2006. This will allow us in our final production run of A06 ELTs to manufacture a sufficient number which should cover any future requirements from existing customers.

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In order to guarantee these deliveries we would also ask that Purchase Orders be placed by the 1<sup>st</sup> September 2006 with the approximate delivery dates for all ELTs required for the period 1<sup>st</sup> January 2007 to 31<sup>st</sup> December 2008.

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ELTA will, of course, maintain its commitment to support the existing A06 units installed on aircraft and provide all of the necessary servicing and repair requirements for these ELTs. In addition should the end 2008 cut-off date pose a specific problem for an existing customer, ELTA are more than happy to sit down with the customer to identify the best way of phasing out the A06 family of ELTs and introducing the new ADT range.

Should you have any queries about any of the above please do not hesitate to contact either the undersigned or any of your existing contacts at ELTA.

Yours sincerely

Philip MALE  
Head of ELT Worldwide Sales

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